

# Lester Sales Co., Inc.

LINE CARD

- **Advance Transformer Co.**  
H.I.D. & FLUORESCENT BALLASTS  
INSIDE CONTACT: TOM WOESSNER, TERI THOMAS  
[www.advancetransformer.com](http://www.advancetransformer.com)
- **Bridgeport Fittings, Inc.**  
CONDUIT & CABLE FITTINGS  
INSIDE CONTACT: NANCY CLEMENT, KEN KUNTZ  
[www.bptfittings.com](http://www.bptfittings.com)
- **Cablofil, Inc./LeGrand**  
CABLE TRAY AND SUPPORT SYSTEMS  
INSIDE CONTACT: TONY JOHNSON, GREG BATE, TERI THOMAS  
[www.cablofil.com](http://www.cablofil.com)
- **Cooper-Bussmann \*/Edison Fuse, Inc.**  
UL CURRENT LIMITING, GENERAL PURPOSE, SPECIAL PURPOSE AND  
MEDIUM VOLTAGE FUSES, FUSE BLOCKS AND HOLDERS  
INSIDE CONTACT: TOM WOESSNER, GREG BATE  
[www.cooperbussmann.com](http://www.cooperbussmann.com)  
[www.edisonfuse.com](http://www.edisonfuse.com)
- **Electri-Flex Company**  
LIQUATITE, ALUMINUM FLEX AND NON-METALLIC LIQUATITE  
INSIDE CONTACT: NANCY CLEMENT, KEN KUNTZ  
[www.electriflex.com](http://www.electriflex.com)
- **Federal Signal Corporation**  
INDUSTRIAL HORNS & BELLS, LIGHTS, SELECTONE WARNING SYSTEM, SIRENS  
INSIDE CONTACT: KURT KAMPOVSKY, PHIL McNAMARA  
[www.federalsignal.com](http://www.federalsignal.com)
- **General Cable/Carol Cable Brand >**  
CORD AND CORDSETS, ELECTRONIC CABLE, FIBER OPTICS,  
DATACOM, VOICE AND DATA, POWER AND CONTROL CABLE  
INSIDE CONTACT: KEN KUNTZ, NANCY CLEMENT  
[www.generalcable.com](http://www.generalcable.com)
- **Hoffman Enclosures**  
ELECTRICAL, ELECTRONIC ENCLOSURES & EQUIPMENT  
INSIDE CONTACT: KURT KAMPOVSKY, PHIL McNAMARA, P.J. LOEHRER  
[www.hoffmanonline.com](http://www.hoffmanonline.com)
- **ILSCO Corporation \***  
ELECTRICAL CONNECTORS AND ACCESSORIES  
INSIDE SALES: TERI THOMAS, TOM WOESSNER  
[www.ilsco.com](http://www.ilsco.com)
- **Pass & Seymour/LeGrand**  
WIRING DEVICES AND ACCESSORIES AND ON-Q HOME SYSTEMS  
INSIDE CONTACT: GREG BATE, TERI THOMAS  
[www.passandseymour.com](http://www.passandseymour.com)
- **Perma-Cote Industries**  
PVC COATED CONDUIT & FITTINGS  
INSIDE CONTACT: TOM WOESSNER, TONY JOHNSON  
[www.permacote.com](http://www.permacote.com)
- **Republic Wire, Inc.**  
BUILDING WIRE, BARE COPPER  
INSIDE CONTACT: KEN KUNTZ, NANCY CLEMENT  
[www.republicwire.com](http://www.republicwire.com)
- **Sola/Hevi-Duty**  
POWER CONVERSION AND PROTECTION SOLUTIONS FOR INDUSTRIAL APPLICATIONS  
INSIDE CONTACT: P.J. LOEHRER, KURT KAMPOVSKY, PHIL McNAMARA  
[www.solaheviduty.com](http://www.solaheviduty.com)
- **Wheatland Tube Co.**  
E.M.T., I.M.C., H.W. GALV., ALUMINUM CONDUIT AND ELBOWS, COUPLINGS & NIPPLES  
INSIDE CONTACT: KEN KUNTZ, NANCY CLEMENT  
[www.wheatland.com](http://www.wheatland.com)
- **Wiremold/LeGrand**  
RACEWAY AND IN FLOOR MANAGEMENT SYSTEMS  
INSIDE CONTACT: TONY JOHNSON, GREG BATE, TERI THOMAS  
[www.wiremold.com](http://www.wiremold.com)
- STOCKED IN INDIANAPOLIS WAREHOUSE \* INDIANA ONLY > KENTUCKY ONLY



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Manufacturer	Inside Contact	Terms & Conditions	
• <b>Advance Transformer Co.</b> <a href="http://www.advancetransformer.com">www.advancetransformer.com</a>	Tom Woessner Teri Thomas	Min Billing: \$100 Freight: 200 lbs. + (for Electronic Ballasts only) or Mixed orders if Elec. Ballasts exceed 200 lbs. or 500 lbs. + orders Terms: 2% 10 prox. Net 15 prox.	
• <b>Bridgeport Fittings, Inc.</b> <a href="http://www.bptfittings.com">www.bptfittings.com</a>	Nancy Clement Ken Kuntz	Min Billing: \$100 Freight: \$2,000 or 750 lbs. Terms: 2% 10 Net 30	
<b>Cablofil, Inc./Agrand</b> <a href="http://www.cablofil.com">www.cablofil.com</a>	Tony Johnson Greg Bate Teri Thomas	Min Billing: \$50 Freight: FPP on \$5,000 Terms: 2% 10 Net 30	
<b>Cooper-Bussmann*</b> <a href="http://www.cooperbussmann.com">www.cooperbussmann.com</a>	Tom Woessner Greg Bate	Min Billing: \$150 Freight: FPP on \$300 Terms: 2% 5th Net 25	
<b>Edison Fuse</b> <a href="http://www.edisonfuse.com">www.edisonfuse.com</a>	Tom Woessner Greg Bate	Min Billing: None Freight: FPP on \$100 Terms: 2% 5th Net 25	
<b>Electri-Flex Company</b> <a href="http://www.electriflex.com">www.electriflex.com</a>	Nancy Clement Ken Kuntz	Min Billing: \$150 Freight: 1000 lbs. or \$1,500	
<b>Federal Signal Corporation</b> <a href="http://www.federalsignal.com">www.federalsignal.com</a>	Kurt Kampovsky Phil McNamara	Min Billing: None Freight: \$700	
<b>General Cable/Carol Cable Brand</b> > <a href="http://www.generalcable.com">www.generalcable.com</a>	Ken Kuntz Nancy Clement	<b>Cord Products:</b> Min Billing: \$0 Freight: \$3000 Terms: 2% 10 Net 30	<b>Industrial:</b> Min Billing: \$500 Freight: 7500 lbs. Terms: Net 30
• <b>Hoffman Enclosures</b> <a href="http://www.hoffmanonline.com">www.hoffmanonline.com</a>	Kurt Kampovsky Phil McNamara P.J. Loehrer	Min Billing: \$50 Freight: \$2,500 (Additional charges may apply) Terms: 2% 10 Net 25	
<b>ILSCO Corporation*</b> <a href="http://www.ilsco.com">www.ilsco.com</a>	Teri Thomas Tom Woessner	Min Billing: \$150 (VIP \$ -0-) Freight: \$1000 Prepaid (VIP \$ 100) Terms: 2% 15 prox.	
<b>Pass &amp; Seymour/legrand</b> <a href="http://www.passandseymour.com">www.passandseymour.com</a>	Greg Bate Teri Thomas	Min Billing: \$100 (Cornerstone \$ -0-) Freight: \$1,250 (Cornerstone \$500) Terms: 2% 10 prox., Net 11th - 25th	
<b>Perma-Cote Industries</b> <a href="http://www.permacote.com">www.permacote.com</a>	Tom Woessner Tony Johnson	Min Billing: \$250 Freight: \$5,000 Terms: 2% 10 Net 25	
<b>Republic Wire, Inc.</b> <a href="http://www.republicwire.com">www.republicwire.com</a>	Ken Kuntz Nancy Clement	<b>Bare Copper:</b> Freight: 3,500 lbs. Terms: Net 30	<b>Insulated Wire:</b> Freight: 5,000 lbs. Terms: 2% 10 Net 25
<b>Sola/Hevi-Duty</b> <a href="http://www.solaheviduty.com">www.solaheviduty.com</a>	P.J. Loehrer Kurt Kampovsky Phil McNamara	Min Billing: \$250 Freight: Vary by Customer Terms: Vary	
• <b>Wheatland Tube Co.</b> <a href="http://www.wheatland.com">www.wheatland.com</a>	Ken Kuntz Nancy Clement	Min Billing: \$50 Freight: \$500 (Fittings) 10,000 lbs. Min. on Conduit from the Mill 3 Full Lifts from Lester Sales Co., Inc. Terms: 2% 10 prox. Net 25 w/25th cut off date	
<b>Wiremold/legrand</b> <a href="http://www.wiremold.com">www.wiremold.com</a>	Tony Johnson Greg Bate Teri Thomas	Min Billing: \$100 (Synergy \$ -0-) Freight: \$1,000 Terms: 3% 10 Net 25	

• Stocked in Indianapolis Warehouse      \* Indiana Only      > Kentucky Only